## **EXPLANATORY NOTES – IMPORT LETTERS OF CREDIT**

Bank charges are subject to change, refer to Pricing Guide (www.dbs.com/sg/business/tradefinance)

| No | Details   | Description of details  |
|----|---|---|
| 1  | Date  | Date of submission of application   |
| 2  | Mode of Advising                                    | The most secure and fastest method of advising an LC is by SWIFT  |
| 3  | Applicant (Name & address)                          | The company which is applying for this Letter of Credit (LC)<br>The applicant must have a facility with the Bank to apply for this Letter<br>of Credit. If your company does not currently have a facility with the<br>Bank, please approach any of our DBS Branches for a Facility Pack.   |
| 4  | Advising Bank                                       | The bank which the beneficiary wants to receive the LC from.<br>If beneficiary does not specify, DBS will use our overseas branches or<br>correspondent agent banks in beneficiary's location/country.  |
| 5  | For the benefit of a<br>3 <sup>rd</sup> party       | If applicant wants to use its LC facility to apply for an LC for the<br>benefit of another company (i.e. the LC Applicant field will reflect this<br>3rd party company), please contact your Relationship Manager to<br>arrange for prior approval before submitting application form.  |
| 6  | Credit Amount<br>(Currency & figures)               | This is the maximum amount the beneficiary can draw under the LC.<br>If partial shipment allowed, he can draw multiple times so long as<br>aggregate does not exceed this amount.   |
|    | Tolerance on credit<br>amount and goods<br>quantity | Would you allow the beneficiary to ship goods in excess of the quantity<br>order? By how much percent more? If Yes, please note that there shall<br>be an increase in the amount the beneficiary can draw under the LC as<br>well. Please note that if you allow tolerance, quantity and amount in<br>excess or lesser is acceptable under the LC. For example: If your LC is<br>for USD100,000 and you allow 10% +/- tolerance, your LC facility will be<br>booked for USD110,000. |
| 7  | Beneficiary's Name<br>& Address                     | Insert full registered corporate name and address of supplier, to avoid beneficiary asking for amendments   |
| 8  | Price Basis   | International Commercial Terms (INCOTERMS) of Delivery<br>If you're buying FOB or CFR, you will need to attach acceptable<br>insurance documents to evidence that you have taken up adequate<br>insurance. ;<br>If you're buying CIF, to indicate as Document Required, Insurance<br>Policy or Certificate to be presented for drawing under the LC   |
| 9  | Partial shipment                                    | Do you allow your supplier to ship/airmail the goods partially?<br>If yes, tick "allowed". If you have specific requirements for the partial<br>shipments, quantity to be delivered by a certain time, then please<br>elaborate as an Additional Condition (signed Attachment on your<br>company's letterhead)  |
|    | Transhipment  | Do you allow your supplier to appoint a carrier which needs to unload<br>and reload from one vessel/carrier? Transhipment usually entails<br>higher risk of damage to goods. If yes, tick "allowed".  |
| 10 | Shipment from:                                      | Acceptable – A specific port in named country or Any port in (named country)<br>Not Acceptable – words like "International Port in xxx Country"   |



| 11 | Shipment to:  | Name of specific Port and Country  |
|----|---|--|
| 12 | Latest Shipment<br>Date:  | Last date by which you want the seller/supplier to put the goods on<br>board the ship (ON BOARD date on Bills of Lading).<br>e.g. Latest Shipment Date<br>= Your Expected Date of Receipt minus shipment period  |
| 13 | Date of Expiry<br>(in beneficiary's<br>country)   | Date of Expiry must be a date on or after the Latest Shipment Date<br>(LSD) plus Presentation Period (PP) e.g. LSD 1 Jan 2012 plus PP 21<br>days, Expiry Date must be 22 Jan 2012 or later.  |
| 14 | Presentation Period   | If silent, UCP says documents have to be presented within 21 days<br>after date of transport document. Presentation must always be<br>before the Expiry Date.<br>If shipment period is short, and if full set of BL is consigned to the<br>Bank, suggest reducing presentation period to 7 days, to ensure seller<br>submits documents quickly.  |
| 15 | Drafts  | <ul> <li>a) at Sight (Issuing Bank has to pay within 5 banking days after receipt of complying documents)</li> <li>b) Term (supplier gives you credit term e.g. x days after BL date or x days after sight)</li> <li>If you elect Term, please select whether you allow DBS Singapore to prepay the acceptance of LC at the cost of beneficiary. If you elect to allow DBS to prepay the acceptance of this term LC, you have given your unconditional consent and undertake to reimburse the Bank.</li> </ul> |
| 16 | Bills of Lading   | Full set (i.e. 3 by 3 original BL) to be made to the order of Issuing Bank.  |
| 17 | Air Waybill   | Not a document of title, as airlines will release goods to persons<br>against copy of airway bill and reasonable identification of consignee   |
| 18 | Delivery Order  | Delivery Order is the transport document called for if the goods are<br>to be delivered by the beneficiary to applicant in the same country.<br>For assurance of receipt, you can specify that Delivery Order needs<br>to be signed by your representative and indicate whether such<br>signatures needs to be verified by the issuing bank.   |
| 19 | Insurance Policy or<br>Certificate  | Should call for comprehensive coverage, Institute Cargo Clauses<br>(A/All Risk)  |
| 20 | Beneficiary's<br>certificate  | If 1/3 BL and/or one set of non-negotiable documents are to be sent to applicant directly, you should call for a certificate from the beneficiary.   |
| 21 | Packing List/<br>Weight Note/<br>Certificate of Origin/<br>Signed Commercial<br>Invoice | Insert Number of originals and copies required<br>You can change the title of these documents if requested by the seller<br>(e.g. Commercial Invoice to Invoice)<br>You should indicate the issuer of such documents, otherwise banks<br>will accept all signed documents, even those signed by the beneficiary.   |
| 22 | Goods Description/<br>Special Instructions  | <ol> <li>To state quantity and general description of the goods &amp;/or services<br/>as per purchase order no. xx (Incoterm 2010)</li> <li>Any other additional documentary conditions, if inadequate place,<br/>you may give us an attachment on your company's letterhead, which<br/>also needs to be signed.</li> <li>If you have mixed payment instructions, please indicate in this section</li> </ol>   |

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|    |  | You may wish to call for additional documents such as:   |
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| 23 | Bank charges   | <ol> <li>Preshipment inspection certificate issued by <name of="" party<br="" third="">inspection company appointed by both parties&gt;;</name></li> <li>Certificates which are important for the goods to be subsequently<br/>commissioned, required by the authorities for import into country of<br/>discharge, etc</li> <li>Certificate of Completion signed by <your manager="" project="">, etc.</your></li> </ol>   |
|    |  | charges outside Singapore are understood by contracting parties to<br>be for beneficiary's account. If you indicate for account of Applicant,<br>you will be liable for advising bank (advising commission), presenting<br>bank (handling commission), reimbursing bank (reimbursing fees),<br>negotiating bank (discounting interest, if any), confirming bank<br>(confirmation fees, if any), etc.   |
| 24 | Pay upon receipt of<br>documents at DBS<br>Bank's counter in<br>Singapore            | This tells the beneficiary & beneficiary's banks that the LC is available<br>by payment at DBS counters only, i.e. not available by negotiation.<br>DBS only pays upon receipt of physical documents which are checked<br>and found to be in compliance with LC terms.<br>This cannot be imposed if the beneficiary wants the LC to be confirmed<br>(i.e. choose either one no. 24 or 25, not both)  |
| 25 | Confirmation<br>Required   | Tick this if beneficiary requests for a Confirmed LC. The Confirming<br>Bank is usually the Advising Bank nominated by the beneficiary.<br>Please indicate who is to bear the confirming bank's fees. If you have<br>agreed to bear, it is advisable to get an indication from your supplier.  |
| 26 | Please debit all LC<br>charges to our<br>account                                     | Please indicate the account for payment of LC issuing commission and charges   |
| 27 | Please provide us<br>with trust<br>receipt/bills<br>receivable purchase<br>financing | Fill in this section, if your company needs the bank to finance you for<br>the payment under LC to the beneficiary. You can apply for financing<br>for the remaining period under your trust receipt facility. If your<br>company does not need financing and intends to pay from your own<br>funds, then you can leave this section blank. You will need to give us<br>your payment instructions within 3 banking days upon the bank's<br>notification to you of compliant documents. |
| 28 | Authorised<br>Signature(s) and<br>Company Stamp                                      | Please sign according to the signing mandate given to the Bank.<br>Affix Company Stamp only if the company stamp is part of your<br>signing mandate  |