

Distributor Finance

Maximise business growth with stronger distributor relationships



Support your sales growth strategy by injecting liquidity into your distribution channels.



Effective management of your receivables while mitigating distributors' payment risk.



Strengthen your relationship with distributors through supporting your supply chain.

At a glance

- Dedicated revolving credit facility to support distributors' procurement from you.
- Upfront payment is made to you before or on invoice due date, while we collect payment directly from your distributors before or on financing due date.

Designed for

- Companies that sell on open account terms through distribution channels.
- Companies looking to enhance channel loyalty from their distributors.

How it works

Your benefits

- Grow your business by maximising sales growth.

- Enhance channel loyalty.

Our solutions

- Extend dedicated revolving credit facility to your distributors to enhance their procurement capacity from you.

- Pre-arranged financing options to improve and build stronger channel relationships.

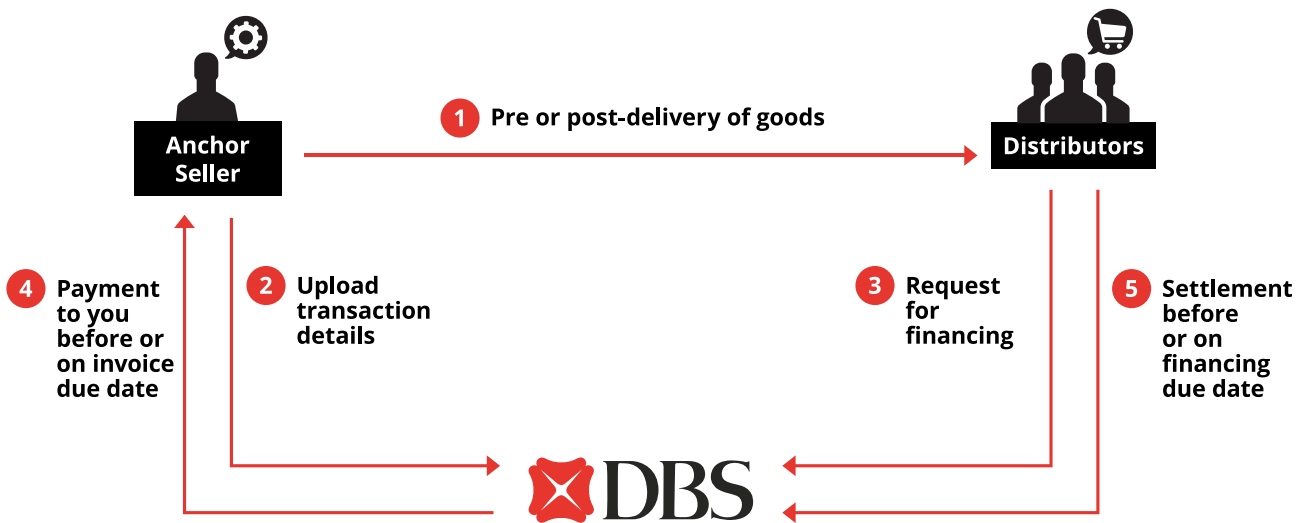
Your benefits

- Optimise working capital.
- Mitigate distributors' payment

Our solutions

- An option for earlier conversion of your receivables to cash.
- Your distributors' payment risk is managed more effectively through payments from

How does Distributor Finance work?



1. Transaction document is issued before delivery or post-delivery of goods.
2. You upload transaction details to DBS via DBS IDEAL.
3. Your distributors request for financing based on the uploaded transaction details.
4. DBS makes payment to you before or on invoice due date based on instructions received.
5. DBS collects payment from your distributors before or on financing due date.

What makes us different

Why we are different

- A fully digitised solution through DBS IDEAL.

How it helps you

- DBS IDEAL allows you and your distributors to manage and track your trade transactions in an automated and secure environment.
- Immediate access to information, electronic exchange of trade instruments and online initiation of financing requests.
- Access to detailed reports and transaction status anytime, anywhere.

Find out more today

Partner with DBS today so you can live more, bank less.

For more information on our products and services, please contact your Relationship Manager, or call DBS BusinessCare at **1800 222 2200** (8:30 am to 8:30 pm Mon - Fri excluding Public Holidays).

Disclaimer and Important Notice

DBS Bank Ltd. All rights reserved. All services are subject to applicable laws and regulation and service terms. Not all products and services are available in all geographic areas. Eligibility for particular products and services is subject to final determination by DBS Bank Ltd and/or its affiliates/subsidiaries.