

# Banker's Guarantee Issuance (Corporate)

Payment assurance to grow your business

- Assure your beneficiary of irrevocable undertaking to pay by a strong and reputable bank.
- Flexible Banker's Guarantee (BG) solution to accommodate unique industry needs.

DBS' BG format is neutral in our approach to all parties' interests and serves as a good benchmark in Singapore.

## At a glance

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- An independent undertaking to pay up to a specified guaranteed sum.
- Assure your beneficiary of guaranteed payment subject to submission of documents guided by the International Chamber of Commerce rules and international banking practices.
- Once a BG is issued, it is irrevocable and cannot be cancelled without beneficiary's consent.

#### **Designed for**

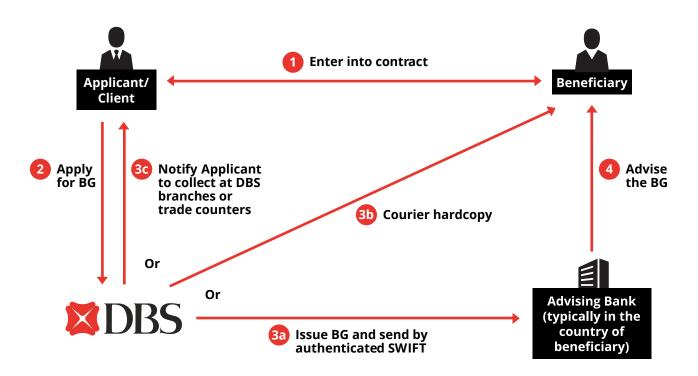
- All businesses that need to provide BG to fulfil contractual obligations.
- All business that need to a BG to be issued directly by DBS or indirectly through a DBS Network Location or our Correspondent Bank.

## How it works

Your benefits	Our solutions
<ul> <li>Preserve your cash and free up your working capital.</li> </ul>	<ul> <li>Issue a BG as an alternative to the placement of cash security deposit for your contractual obligations.</li> </ul>

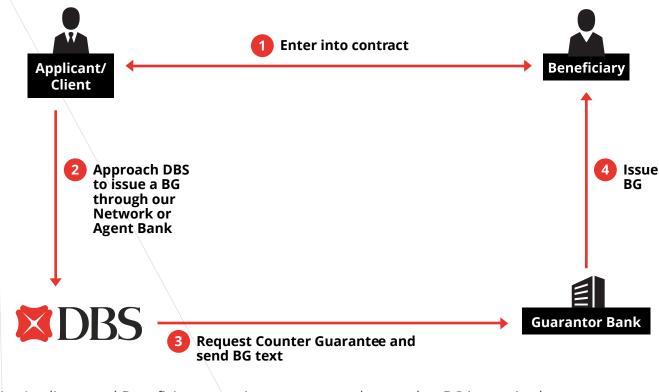
Your benefits	Our solutions
• Meet various contractual business needs.	<ul> <li>We offer a variety of BGs, including: <ul> <li>Performance Guarantees</li> <li>Examples:</li> <li>Payment Guarantee</li> <li>Bid/Tenor Bond</li> <li>Performance Bond</li> </ul> </li> <li>Financial Guarantees issued for the purposes of: <ul> <li>Obtaining credit facilities overseas</li> <li>Settling costs of court proceedings</li> <li>Paying tax liabilities</li> </ul> </li> </ul>
• You can download DBS' BG format online at your convenience.	<ul> <li>Our BG format is neutral in our approach to all parties' interests.</li> <li>It is available online from DBS Banker's Guarantee.</li> </ul>
• Multiple options to apply for DBS BG at your convenience.	<ul> <li>We offer multiple channels for you to apply for a BG: <ul> <li>DBS IDEAL<sup>1</sup></li> <li>DBS Online Banker's Guarantee<sup>2</sup></li> <li>SWIFT for Corporates<sup>3</sup></li> <li>DBS Trade Document Counters or branches</li> </ul> </li> <li><sup>1</sup> If you have an existing trade credit facility with DBS.</li> <li><sup>2</sup> If you do not have an existing trade credit facility with DBS.</li> <li><sup>3</sup> SWIFT for Corporates connect your business to multiple banks through a single, secure channel.</li> </ul>
<ul> <li>Save time by eliminating the need to visit a branch.</li> <li>Fast issuance of BG in as short as three days.</li> <li>Enjoy cost savings.</li> </ul>	<ul> <li>Our Online Banker's Guarantee offers you: <ul> <li>Competitive rates</li> <li>Free local delivery of BG for online applications</li> </ul> </li> <li>Online BG is also available for customers who do not have a credit facility* with DBS.</li> <li>*You need to have a DBS account and pay cash in advance upfront to apply for a BG Online.</li> </ul>

## How does a Direct Banker's Guarantee work?



- 1. Applicant and Beneficiary enter into contract and agree that BG is required.
- 2. Applicant approaches DBS (Issuing Bank) to issue BG in favour of Beneficiary.
- 3. DBS issues BG and
  - a. sends financial instruction to Advising Bank, which is usually located in Beneficiary's country, or
  - b. couriers hardcopy BG to Beneficiary, or
  - c. notifies Applicant of self-collection at any of our Trade Document Counters or collection branches.
- 4. Once Advising Bank receives BG, Beneficiary will be advised.

## How does an Indirect Banker's Guarantee work?



- 1. Applicant and Beneficiary enter into contract and agree that BG is required.
- 2. Applicant approaches DBS (Issuing Bank) to issue BG in favour of Beneficiary.
- 3. DBS requests for Counter Guarantee from Guarantor Bank and send BG text.
- 4. Guarantor Bank issues BG to Beneficiary.

## What makes us different

Why we are different	How it helps you
<ul> <li>DBS' strong AA- and Aa1 credit ratings is one of the highest in Asia.<sup>1</sup></li> <li>DBS is ranked Safest Bank in Asia, 2009-2016 and 12<sup>th</sup> Safest in the World.<sup>2</sup></li> </ul>	<ul> <li>BG issued by DBS is readily accepted, enabling your business development.</li> <li>A BG from a reputable bank like DBS, relieves you from having your cash tied up in a security deposit to fulfil your contractual obligation.</li> </ul>
<sup>1</sup> Ratings by Standard & Poor and Moody's, 25 May 2017 <sup>2</sup> Global Finance	



Why we are different	How it helps you
• DBS has one of the widest network across 160 countries and over 2,500 correspondent bank relationships.	<ul> <li>We have the ability to issue the required BG to your beneficiaries overseas.</li> <li>Seamless delivery of BG across our network and through agent banks to enable you to expand your business by venturing into new markets.</li> <li>Consolidate your banking needs with DBS, saving you time and cost in managing multi-bank relationships.</li> </ul>
<ul> <li>DBS' benchmark BG format is neutral in our approach to all parties' interests.</li> <li>It is available online from DBS Banker's Guarantee.</li> </ul>	<ul> <li>Enjoy convenient and fast application for BG to support your urgent contractual obligations.</li> </ul>
• We apply a commercial and professional approach, leveraging our in-depth trade expertise.	<ul> <li>We accommodate complex requests to support your business to assist you in fulfilling your obligations.</li> </ul>

**Find out more today** Partner with DBS today so you can live more, bank less. For more information on our products and services, please contact your Relationship Manager, or call DBS BusinessCare at **1800 222 2200** (8:30 am to 8:30 pm Mon - Fri excluding Public Holidays).

#### **Disclaimer and Important Notice**

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